



ARCO®
SILICONE

A Division of Alliance Rubber Company

Silicone Case Study Four: *Custom Silicone Tubing*

A distributor contacted us on behalf of one of their clients. They were made aware of our plans for silicone extrusion by our sales division in late 2017. When an opportunity for a silicone profile presented itself several months later, they reached out to obtain a quote for specific tubing.

The distributor provided us with the cure process, color of the finished product, dimensions, shore value cut-length measurement, and packaging requirements.

The client uses these tubes to load volatile material. It was imperative that the client have a product that could fit the specifications given and could be produced on a consistent basis.

Manufacturing confirmed that the tubing could be produced and a final sales quote was sent within two business days after receiving the specifications. The quote turn around was quick due to the thorough information received.

After receiving the quote, the client requested a sample of the product, and the samples were produced and forwarded.

The sample sent had talc which the potential customer did not like initially. However, shortly following their original reaction the weather became hot and the tubing they were currently using started sticking together. They decided they had renewed interest in talc on the profile.



To learn more about other industries that have improved their work flow by using silicone extruded products offered by ARCO®, please visit <http://www.arcosilicone.com>. Or contact our experts directly by e-mailing sales@arcosilicone.com