Silicone Case Study One:  
*Solid Cording*

One of our distributors spoke with us about our new silicone extrusion capabilities. He indicated that his company has a large market for silicone gripper cords. One client, a large food processor, has a consistent need for a silicone cord for use in processing product in their plant.

We found that within our own production facility, we often use similar cording on our machinery. We ran a test batch and used them in-house to determine the quality and found that the gripper cords we produced were of a higher quality than those currently used. Samples of these gripper cords were then sent to our mutual distributor to forward to their client.

The client was happy with the samples, and the distributor has decided to fulfill the silicone gripper cord orders they receive with those produced by our company.

To learn more about other industries that have improved their work flow by using silicone extruded products offered by ARCO®, please visit [http://www.arcosilicone.com](http://www.arcosilicone.com). Or contact our experts directly by e-mailing sales@arcosilicone.com